



## The London Constructing Excellence Club's 2018 Annual General Meeting

*2017 Annual Report to Members*

University of Westminster, 35 Marylebone Road, London, NW1 5LS  
6pm Tuesday 16th January 2018

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[www.londonconstructingexcellence.org.uk](http://www.londonconstructingexcellence.org.uk)



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## Meeting Agenda

### ORDINARY BUSINESS

1. To appoint a Chairperson for the meeting
2. To receive the Annual Report for the year 2017
3. To receive the Treasurer's Report for the year 2017
4. To elect persons to hold the following posts:
  - Chairperson: Elvin Box (who is willing to be elected)
  - Vice Chairperson: Paul Greenwood (who is willing to be elected)
  - Treasurer: Philip Hynard (who is willing to be elected)
  - Events Secretaries: Adrian Wilkins and David Churcher (who are willing to be re-elected) and Aine Kelly (who is willing to be re-elected as the Post Event Evaluation officer)
  - Membership Secretary: Barry Dobbins (who is willing to be re-elected)
  - Website procurement: Position vacant
  - Social media: Paul Greenwood (who is willing to be re-elected)
  - Club Secretary: Paul Brampton (who is willing to be re-elected)
  - Committee members without portfolio: Richard Sherwood, Rob Garvey, Paolo Boccacci and Michael Bryant (who are willing to be re-elected) and Crispin Henley, Hussain Tawanaee and Adrian Dawson (who are willing to be elected).

## Minutes from LCEC AGM in January 2017



[www.londonconstructingexcellence.org.uk](http://www.londonconstructingexcellence.org.uk)

### Minutes for The London Constructing Excellence Club's Annual General Meeting (AGM)

**Venue:** The University of Westminster, 309 Regent Street, London W1B 2HW

**Date:** Wednesday 12<sup>th</sup> January 2016 commencing at 6:37 p.m.

**Minutes taken by:** Paul Brampton

#### 1.0 Ordinary Business

- 1.1 The AGM was formally opened by the current London Constructing Excellence Club (LCEC) Chairman, Simon Cash, at 6.39pm.
- 1.2 The first item of business was to elect a Chairperson for the AGM. Simon Cash was proposed and seconded from the floor.
- 1.3 Simon Cash thanked the University of Westminster for hosting the LCEC's AGM. Reference was made to the exciting events schedule for 2017.
- 1.4 Simon Cash thanked the current and the departing club officers.
- 1.5 LCEC's 2016 Annual Report to Members, was tabled by Simon Cash. The report was proposed and seconded from the floor.
- 1.6 Simon Cash tabled the 2016 Chairman's Report (contained within the 2016 Annual Report). The report was proposed and seconded from the floor.
- 1.7 LCEC's Treasurer, David Hucker, tabled the Treasurer's Report for 2016 (contained within the 2016 Annual Report). David Hucker

summarised the key points in the report. The report was proposed and seconded from the floor.

- 1.8 Simon Cash invited nominations from members present at the AGM for election as LCEC officers. There were no nominations.

- 1.9 The following were unopposed from the floor in the election of Officer's posts. Consequently proposed, and seconded by those present were:

**Simon Cash**, as Chairperson for the next 12 months

**David Hucker**, as Treasurer for the next 12 months

**Paul Brampton**, as Club Secretary for the next 12 months

**Barry Dobbins** as Membership Secretary for the next 12 months

**Adrian Wilkins and David Churcher** as Events Secretaries for the next 12 months

**Aine Kelly**, as Post Event Evaluation Officer for the next 12 months

**Paul Greenwood** as Social Media Secretary for the next 12 months

**Phil Shortman, Rob Garvey, Paolo Boccacci, Eva Aftab, Michael Bryant, Richard Sherwood and Washington Chidawanyika** as officers without portfolio for the next 12 months

## **2.0 Special Business & Any Other Business**

- 2.1 There was no special business.

- 2.2 The Chairman invited items of "Any Other Business" from the floor but none were received.

The Chairman declared the meeting closed at 6.48pm.

## The LCEC Committee



Chairman  
**Simon Cash**  
Director of Cost Management  
Artelia UK  
020 7269 0450  
[simon.cash@uk.arteliagroup.com](mailto:simon.cash@uk.arteliagroup.com)



Treasurer  
**David Hucker**  
Cost Consultant  
Project Director  
Currie & Brown  
020 7061 9000  
[david.hucker@curriebrown.com](mailto:david.hucker@curriebrown.com)



Club Secretary  
**Paul Brampton**  
Solicitor  
Partner  
IBB Solicitors  
01895 207276  
[paul.brampton@ibblaw.co.uk](mailto:paul.brampton@ibblaw.co.uk)



Membership  
**Barry Dobbins**  
Director  
Waterman Structures Ltd  
020 7928 7888  
[barry.dobbins@watermangroup.com](mailto:barry.dobbins@watermangroup.com)



Events  
**Adrian Wilkins**  
Life Cycle Consultant  
Faithful Gould  
020 7121 3003  
[adrian.wilkins@fgould.com](mailto:adrian.wilkins@fgould.com)



Social media  
**Paul Greenwood**  
Managing Director  
Greenwood Consultants Ltd  
+44 (0)7712 763 079  
[pgreenwood@greenwoodconsultants.com](mailto:pgreenwood@greenwoodconsultants.com)



Events

**David Churcher**

Managing Director  
Hitherwood Consulting  
07900 254090

[david.churcher@hitherwood.co.uk](mailto:david.churcher@hitherwood.co.uk)



Post Event Evaluation Officer

**Aine Kelly**

Architects Fleming Maguire

[aine@architectsflemingmaguire.com](mailto:aine@architectsflemingmaguire.com)



Committee Member

**Paolo Boccacci**

Sheppard Robson  
+44 (0)20 7504 1831

[paolo.boccacci@SheppardRobson.com](mailto:paolo.boccacci@SheppardRobson.com)



Committee Member

**Eva Aftab**

Mace  
+44 (0)20 7504 1845

[Eva.Aftab@macegroup.com](mailto:Eva.Aftab@macegroup.com)



Committee Member

**Rob Garvey**

University of Westminster

[r.garvey@westminster.ac.uk](mailto:r.garvey@westminster.ac.uk)



Committee Member

**Richard Sherwood**

Norman Disney & Young

[R.Sherwood@ndy.com](mailto:R.Sherwood@ndy.com)



Committee Member

**Michael Bryant**

Canary Wharf Contractors Ltd

[Michael.Bryant@CWCONTRACTORS.COM](mailto:Michael.Bryant@CWCONTRACTORS.COM)



Committee Member

**Adrian Dawson**

SIAD

[adrian.dawson@siadltd.com](mailto:adrian.dawson@siadltd.com)



Committee Member  
**Hussain Tawanee**  
University of Westminster  
[hussaintawanee@gmail.com](mailto:hussaintawanee@gmail.com)



Committee Member  
**Crispin Henley**  
Jhai  
[crispin.henley@jhai.co.uk](mailto:crispin.henley@jhai.co.uk)



Committee Member  
**Phil Hynard**  
AECOM Professional Services LLP  
[Philip.Hynard@aecom.com](mailto:Philip.Hynard@aecom.com)



Committee Member  
**Elvin Box**  
Mace  
[elvin.box@mace.com](mailto:elvin.box@mace.com)



## Chairperson's 2017 Report

It seems that it has been a record breaking year for London Constructing Excellence in many respects. We put on more events in 2017 than ever before. We increased membership to an all-time high in 2017, the mailing list has reached over 1,500 individuals and guess what, the 'bar'-ometer also reached a record high. The year culminated with the annual wine tasting in December, which was a brilliant success. It was wonderful to welcome so many new faces to the event as well and what a great way to end the year.

However, looking back over the year, we got off to a great start with Deborah Rowland and Isabelle Beaumont looking at how to maximise value in facilities and asset management with the aid of BIM and Soft Landings. This was followed by subjects as diverse as an insight into Generation Z, their values and the transient nature of the new generations when it comes to careers to Digital railways and how technology has been developed to aid and improve construction on Crossrail. We broached the subject of LGBTi and asked the question "Is the construction industry doing enough?" and looked at how structure can be used as architecture. The range of topics covered has been exceptional considering this has been across ten events. A great big thank you goes to all those who have given up their time to come and speak to London Constructing Excellence and to those who have helped to organize and manage the events.

During 2017, we continued to use the familiar facilities of the London Capital Club, which despite increases in costs, still remained good value for money and proved to still be a popular venue from the feedback we have received. Many of you also noticed the very nice new chairs that appeared in the latter half of the year. However, we have also made use of Aluk's Design Studio, which is a very different venue and proved to be just as popular as an alternative and even ventured out to the East for a fantastic event at Museum of London organized by Michael Bryant. In addition, throughout 2018 the committee will be looking at other alternative venues to keep costs down and also provide some variety. So, do check the venues when booking on Eventbrite and also let us have feedback as this will help in identifying your particular preferences in terms of venue type and location.

Once again, a very big thank you to the University of Westminster for allowing us to make use of their facilities for tonight's AGM and event.

In addition to our regular evening events, the London Constructing Excellence Networking Breakfasts have proved to be a popular success. Despite the early start, a regular turn-out of 40 – 50 people has seen a real buzz at the Happenstance every fourth Tuesday of the month and hopefully, the numbers will continue to grow. My thanks go to David Evans of Blake Morgan and his trusty team who organize these breakfasts and does a fantastic job of making sure there is enough tea, coffee and delicious breakfast.

Following the success of 2016, sadly, in 2017 there is only one site visit to report on and for that we again thank Michael Bryant and Canary Wharf Contractors for an excellent visit to the Newfoundland Tower development. Hopefully, in 2018 we will see a few more site visit opportunities.

However, 2017 was also a year for joint events with G4C, Forum for the Built Environment and CIOB and something we look to build on as London Constructing Excellence continues to grow.

As with the previous years our beady eyed treasurer has not only been keeping a close eye on the pennies, but has also kept a tally of consumption at LCEC events held at London Capital Club and it shows that attending the events is thirsty work!!

	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
Bottles of Wine	138	100	119	121
Soft Drinks	230	227	188	173
Bottles of Beer	411	193	368	211
Bottles of Water	59	144	123	104
	838	664	798	609

As our Treasurer's report shows, the financial position has continued to remain positive throughout 2017 and as a result membership subscriptions have been kept the same as 2017, with the same 'early bird' discounts applying for payments received prior to the February meeting on Tuesday 13<sup>th</sup> February. So, do pay early to take advantage.

At last year's AGM a question was raised as to whether the Club had given thought about putting some of the surplus funds to a good use and I am pleased to say that following a proposal made by one of our committee members, a working party has been formed to look at developing a bursary for young professionals who either work for organization that are or are individual members of London Constructing Excellence Club. Once details have been developed and agreed, an announcement will be made. So, watch this space!

Membership has shown a staggeringly strong increase on 2016, which closed the year with 85 paid up members to 112 members at the close of 2017. This is up a whopping 32% on last year and can only be down to you, the members, for spreading the word on how good the Club is and what value for money it represents. So, please keep on promoting London Constructing Excellence Club and help us to be even more successful.

Having helped us set up and launch our new look website in 2016, last summer Brett Winstone moved back to Australia and whilst he continued to help manage the website from afar, for 2018, he has decided that he can no longer carry on doing this. Therefore, we now have a new website manager, Robert Kier and we look forward to working with him to keep the site up to date and running just as smoothly.

In conjunction with the website, we are still using Eventbrite to promote and manage bookings for events and Mailchimp for mailshots and whilst we are always looking for ways to improve and target mailshots, we haven't managed to sort out the technology yet.

Whilst the level of response to the Survey Monkey is not always what we would hope, the responses we do get are valued and help us to shape the future programme for the Club. So, please can I encourage you all to respond to the e-mail survey. It takes no time at all to fill your answers.

The Club would not be the success that it is, without the fantastic hard work, dedication and support of my fellow committee members. Thank you to Washington Chidawanyika and Phil Shortman who stood down for business reasons earlier in the year and also to Eva Aftab, a longtime supporter, who has decided to not stand for re-election this year.

I also have to say a massive thank you to David Hucker, who has served on the committee from its very earliest days and has been our trusty treasurer for 17 years and has finally decided that it is time to pass on the reins. David has done the most fantastic job in keeping London Constructing Excellence Club on the straight and narrow and will be sorely missed by his fellow committee members. It has been really great fun working alongside him through my term as chair of the committee.

As long serving members stand down, the committee is always looking for talent to bring in their ideas and refresh the Club and keep it going from strength to strength. So, if you would like to join put your hand up and get involved then please seek me out or any one of the other officers and have a word with us.

The programme that is developing programme 2018 looks just as exciting as last years, with the next event scheduled for Tuesday 13<sup>th</sup> February, when we have Roger Levett, independent mediator and David Evans, construction lawyer with Blake Morgan leading a panel discussion on mediation and why it makes sense.

Sadly, going into 2018, I am not standing for re-election, but am confident that the Club will continue to grow under new leadership and which the Club all the success for 2018.

Whilst no longer on the committee, I look forward to seeing you throughout 2018 at events.

### **Simon Cash**

Chair, January 2018



### **Simon Cash**

Director of Cost Management

Artelia UK

020 7269 0450

[simon.cash@uk.arteliagroup.com](mailto:simon.cash@uk.arteliagroup.com)

## Treasurer's Report for the year ending 31<sup>st</sup> December 2017

### Executive Summary:

The Club commenced 2017 with positive cash in the bank and has closed the financial year at the 31<sup>st</sup> December 2017 with a positive gain against monies collected via subscription throughout the year.

This coupled with the cash donations received both on the door and via pre-registration through 'Eventbrite,' combined with monies collected through the monthly breakfast networking meetings, provides an excess income sum of £3,160.18 (£3,455.37 for 2016) .

As Treasurer, I am therefore pleased to announce that despite a difficult year with increasing operational costs, particularly from our regular venue the London Capital Club, **LCEC** continues with positive cash in hand. **LCEC** will continue to be solvent and will carry forward to 2018 the sum of £17,976.86 (£14,816.68 for 2016).

Details relating to these monetary sums are identified within the following report and within the attached 'Income and Expenditure Account' and separate 'Balance Sheet' documents for the **London Constructing Excellence Club (LCEC)** for the period ending 31<sup>st</sup> December 2017.

### General Details:

The membership subscription rates for 2017 were agreed by the Officer's to be retained at the same level as 2016.

To encourage early payment of subscriptions, an Early Bird Discount ('EBD') has again been offered to members and future members if their subscription fee is paid prior to the February club meeting. Corporate EBD for 2017 was £20 and the Individual EBD was identified at £5. Thirty-nine organisations and individuals benefited from the application of this EBD (2016 at 33) against their subscription. One hundred and twelve subscriptions were received throughout 2017 (2016 was 85) and this not only exceeds our KPI of 100, but is also the largest membership since the formation of the Club in 2001.

As required by our Constitution, the funds of the Club, including all donations contributions and bequests, are paid into an account operated by the Club Officers in the name of the Club. This has been chosen as a Business Current Account at NatWest Bank, Holborn Circus branch. LCEC also hold a Business Reserve Account at the same establishment.

The Club does not have a credit card facility, so all payments are completed via cheque withdrawals on the Business Current Account. All drawn cheques must be counter signed by two of the Club authorised signatories. Additional signatories have been added to the account during 2017 to allow greater flexibility of cheque signatory requirements.

### Income Details:

Club income for the year ending 31<sup>st</sup> December 2017 was £26,733.81 (£19,022.07 during 2016)

The income was derived from:

- Subscriptions at £19,847.17 (74%);
- Happenstance breakfast meetings at £3,177.54 (12%);
- Eventbrite events at £2,931.64 (11%);
- Joint event with fbe, at £776.40 (3%); and
- Bank Business Reserve account interest, at £1.06

Corporate subscription raised 50% of the subscription income whilst Individual membership brought in 44% of subscription income, with the remaining subscription percentage coming from the Educational and Not for Profit category.

A further 11% of the annual income came via 'door donations' and non-members pre-registration fees for those booking and attending LCEC events throughout the year. 2016's initiative of the breakfast networking events was continued throughout 2017 and raised 12% or £3,177.54 (£1,141.71 for 2016 (part year)).

Eventbrite proved to be a very successful 'administration tool' during 2017 and has successfully been used for both accepting bookings and deposits as well as refunding where appropriate. The costs of refunding purchased tickets, prior to the event is free of charge. However the Club has absorbed the Eventbrite administration costs (circa 8%) which are applied to ticket receipts and thus it is the net costs that are identified in our accounts.

### **Expenditure Details:**

Club **expenditure** for the year ending 31<sup>st</sup> December is at £23,573.63 (*£15,566.70 for 2016*) has been accrued principally from the cost of supporting each of the Club meetings; speaker expenses; speaker thank-you gifts; miscellaneous Officer's expenditure on lapel badges and the updating and operational costs associated with the new look web site.

Two existing Officers' during this financial year have tendered their resignations and two further Officers' will not be seeking re-election at the 2018 AGM. Costs associated with thank you gifts from the Club to these four Officers' have been included within this financial year's accounts at £755.26 (*£0 for 2016*)

The cost of providing the breakfast networking events throughout 2017 was £3,859.88 (*2016 (part year) was £1,938.15.*) whilst the London Capital Club (LCC) venue which was used for six events (9nr in 2016) incurred the Club during 2017 in £10,562.50 (*£9,628.90 for 2016*)

The average cost incurred in providing each of the twenty-three (*2016 was 22nr*) events during 2017 was £895.79 (*£694.08 for 2016*)

The Club has previously registered in accordance with the requirements of HM Revenue & Customs (HMRC) "Clubs, Societies, Voluntary Associations and other similar bodies" classification, and was previously categorised under the collective HMRC "Small Club" designation which was set as "dormant." A new application has to be made and it is anticipated that this should achieve a similar rating and as such the Club will not have any liability to Corporation Tax. Therefore no reserves have been set aside to address this unlikely probability.

As I will not be seeking re-election at the forthcoming AGM, this is my last report in my capacity as Treasurer of the Club. I would like to take this opportunity to state a personal thank you to all the current and former Officers' of **London Constructing Excellence Club** too many to name individually without whom it would not have been possible for the Club to have thrived and prospered to the extent it has. Thank you one and all!

I will miss the camaraderie and friendship of you all and wish you and **LCEC** all the very best for the future.



Treasurer  
**David Hucker**  
Cost Consultant  
Project Director  
Currie & Brown  
020 7061 9000  
[david.hucker@curriebrown.com](mailto:david.hucker@curriebrown.com)

## LONDON CONSTRUCTING EXCELLENCE CLUB

### **BALANCE SHEET** for the period ended 31st December 2017

#### **Current Assets**

##### Cash at bank:

Reserve account (31 December 2017)	£12,388.34	
Current account (31 December 2017)	<u>£7,013.71</u>	<u>£19,402.05</u>

#### **Current Liabilities**

##### Accruals

Cheque Nr000481 to Julia Trustram Eve for December event	£925.19	
Cheque Nr000482 to Simon Cash	<u>£500.00</u>	<u>£1,425.19</u>
		<u>£17,976.86</u>

#### **Net Assets**

##### Represented by:

Retained income brought forward from 2016	£14,816.68
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Add: Excess income / (expenditure) for year 2017	£3,160.18
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£17,976.86

Signed: .....



David M Hucker  
Treasurer  
9th January 2018

Signed: .....



Simon Cash  
Chairman  
9th January 2018



## LONDON CONSTRUCTING EXCELLENCE CLUB

### INCOME and EXPENDITURE ACCOUNT for the period ended 31st December 2017

<u>INCOME</u>	<u>2017</u>		<u>2016</u>	
Membership Subscriptions		<u>Qty</u>		<u>Qty</u>
Corporate - full subscription income	£9,180.00	34	£7,750.00	31
Corporate - "Early Bird Discount" benefit	£4,250.00	17	£3,910.00	17
Corporate - via Constructing Excellence reduced rate	£0.00	0	£150.00	1
Corporate - via reduced part year rate	£460.00	3	£0.00	
Twin Corporate - full twin subscription	£470.00	1	£880.00	2
Twin Corporate - with "Early Bird Discount" benefit	£450.00	1	£880.00	2
Educational & Not for Profit establishments	£1,200.00	6	£1,225.00	7
Educational & Not for Profit establishments reduced rate	£180.00	1	£0.00	
Individual - full subscription income	£1,920.00	24	£975.00	13
Individual - "Early Bird Discount" benefit	£1,500.00	20	£910.00	13
Individual - via reduced part year rate	£237.17	5	£50.00	1
'Cash on the door' meeting collection from non members	£25.00		£115.00	
Eventbrite' income collection from non members	£2,906.64		£1,882.24	
Breakfast networking event income from the 'Happenstance'	£3,177.54	10	£1,141.71	6
Reserve Account interest	£1.06		£3.12	
Other cash income <sup>Note 1</sup>	£776.40		£30.00	
<b>Total INCOME:</b>	<u>£26,733.81</u>		<u>£19,902.07</u>	


<u>EXPENDITURE</u>		<u>Qty</u>		<u>Qty</u>
Web domain name purchase from Zen Internet Ltd & maintenance	£65.85		£1,167.63	
University of Westminster venue costs	£489.60	1	£1,199.85	2
Club venue meeting costs (London Capital Club)	£10,562.50	6	£9,628.90	9
Other venue meeting costs	£3,026.34	2	includ above	
Speaker's travelling / costs	£2,664.96		£1,114.62	
Breakfast networking costs at 'The Happenstance'	£3,859.88	10	£1,938.15	6
Operational costs providing Club events; Administration	£212.82		£156.15	
Purchase of Public Liability Insurance <sup>Note 2</sup>	£137.50		£0.00	
Officers' meetings costs & CE Annual Awards attendance fees	£1,368.00		£0.00	
Outgoing Officers' gifts <sup>Note 3</sup>	£755.26	4	£0.00	0
Lapel badges for meetings	£35.92		£131.40	
Levied CE Charge from 2016 for LCEC attendance at function	£360.00		£0.00	
Meeting attendance refunds	£35.00	2	£50.00	4
Other Refunds	£0.00		£180.00	
<b>Total EXPENDITURE:</b>	<u>£23,573.63</u>		<u>£15,566.70</u>	
Excess Income/(Expenditure) for period	<u>£3,160.18</u>		<u>£4,335.37</u>	

#### Commentary regarding Notes:

Note 1 Income from FBE to cover their part of joint event held in July

Note 2 Purchase of £12m Public Liability Insurance from Zurich Insurance as one event venue would not provide PII.

Note 3 Thank-you gifts to outgoing Officer, namely Washington Chidawanyika; Phil Shortman; Simon Cash and David Hucker.

Signed: 

**David M Hucker**  
Treasurer  
9th January 2018

Signed: 

**Simon Cash**  
Chairman  
9th January 2018



## Club Secretary's 2017 Report

2017 was a 'quiet' year in terms of the secretarial and governance matters. This is a brief overview of the matters that arose, of which there were very few.

There is nothing significant to report from the **January** meeting.

At the **February** meeting, the AGM minutes were formally issued and approved.

There is nothing significant to report from the **March, April, May, June or July** meetings.

The Club Officers took their annual holiday in **August**.

There is nothing significant to report from the **September, October and November** meetings.

At the **December** meeting, it was agreed that the AGM notice would be sent to the membership electronically before the Christmas break. The Club Secretary confirmed that the AGM Report would be collated in the New Year in readiness for the AGM on 16<sup>th</sup> January 2018.

### Paul Brampton

Club Secretary, January 2018



Club Secretary  
**Paul Brampton**  
Solicitor  
Partner  
IBB Solicitors  
01895 207276  
[paul.brampton@ibblaw.co.uk](mailto:paul.brampton@ibblaw.co.uk)

## Events Report for 2017

### Overview

London Constructing Excellence Club has run a full programme of 22 events during 2017. These have included our long-standing 2<sup>nd</sup>-Tuesday evening meetings, our 4<sup>th</sup>-Tuesday networking breakfasts, a site visit and of course the end of year wine tasting.

In addition to our established evening venue at London Capital Club, the AGM was held at University of Westminster Regent Street. We have also held events at AluK Studio on Worship Street which provided a very different setting from the Capital Club, and one event at the London Museum Docklands.



Networking breakfasts continued to be held at The Happenstance, even though the venue relocated to Paternoster Square during the year. Continued thanks to David Evans and his team for organizing these events.



Event bookings for the year were 1656, giving an average of 75 tickets booked for each event. 237 of those bookings were by non-members, providing helpful additional revenue to LCEC to support event hospitality and keep membership subscriptions as low as possible. Bookings came from over 270 different organisations during the year, including the 112 corporate and individual members. The prize for the highest number of bookings from a single organisation goes to Currie and Brown with 123 bookings during the year.

Like many other clubs, LCEC relies heavily on people behind the scenes to help our events run smoothly. This year we would particularly like to thank Mirka Miturova at Artelia and Tracy Freeman at Blake Morgan who have overseen the preparation of delegate badges for the events.

Event feedback for evening meetings is collected through SurveyMonkey but at present only about 30% of attendees complete the survey. While this is still helpful to the Club, we would like more attendees to give us their feedback. From the 2017 events, satisfaction with speakers and the subjects covered has remained high (>85%). Satisfaction with venues and meeting logistics has also been extremely good (>85%).

Attendance demographics for evening meetings fluctuates according to the topic but tends to be dominated by consultants and project managers. More client/asset owner attendees and more contractor/supply chain attendees would always be welcome. If you have spare tickets from your membership allocation, please consider bringing a guest with you (but please let us know with an email to [events@londonconstructingexcellence.org.uk](mailto:events@londonconstructingexcellence.org.uk))

Many of the presentations from the evening meetings are available for download from the LCEC website: <http://www.londonconstructingexcellence.org.uk>. From the Events menu, select the 2017 Events

## Evening technical meetings

### January: AGM/Managing value in facilities

Simon Cash chaired the AGM, introduced the 2016 reports and the election of the 2017 committee. Debbie Rowland and Isabelle Beaumont then spoke about how BIM and Soft Landings are helping deliver value to the owners and end-users of buildings.



### February: Brexit impact for construction

Brian Green (independent commentator) and Dr Noble Francis (CPA) gave us their views on the big issues arising from Brexit. These included labour and skills shortages, both on and off site, and importing/exporting materials and components.



### March: Generation Z

Robert Firth gave a lively talk on the impact of the next workforce generation. Their needs and expectations are different – see the altered Maslow hierarchy of needs. But we need them to fill our skills gaps more than they need us.



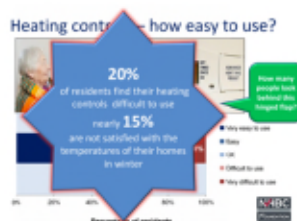
### April: CLOCS, FORS and CDM

This hands-on session let LCEC members check the visibility from HGV cabs. The Met Police brought their demonstration vehicle, and Derek Rees gave a thought-provoking presentation on the need for better awareness on site.



### May: Tomorrow's new homes

Clive Turner (research manager for NHBC Foundation) reported on feedback regarding new homes. Big issues are noise, parking, storage and complexity of heating controls. Interesting that these are design issues rather than construction defects.



### June: Structure as architecture

Dmitri Jajich of SOM gave a highly visual talk about structural elements also providing architecture content in modern buildings. Lots of high-rise, with strong structural expression in steel and concrete. But it was nice to also see some low-rise “exo-skeleton” structures.



### July: Digital tech/innovation at Crossrail

Malcolm Taylor reviewed how BIM and a Common Data Environment have been used at Crossrail to improve project delivery. The Innovate 18 programme co-funded with the supply chain has achieved a 4:1 return on investment for the project.



### September: New models of procurement

Don Ward (Constructing Excellence), David Mosey (King's College) and Colin Harding (past President CIOB) presented to this meeting. They summarised work that has been done to try out new ways of organising projects and teams: the Cabinet Office trial projects, the Framework Alliance Contract, and Integrated Design & Construction: single responsibility approach. These developments in procurement and project management have just as much potential to deliver better value as technology advances..

### October: LGBTQ

A panel of 5 speakers presented their views and experiences of LGBTQ diversity in construction. There was some good news but also painful awareness of how much further the industry needs to go. Especially when combined with Gen Z and Brexit concerns.

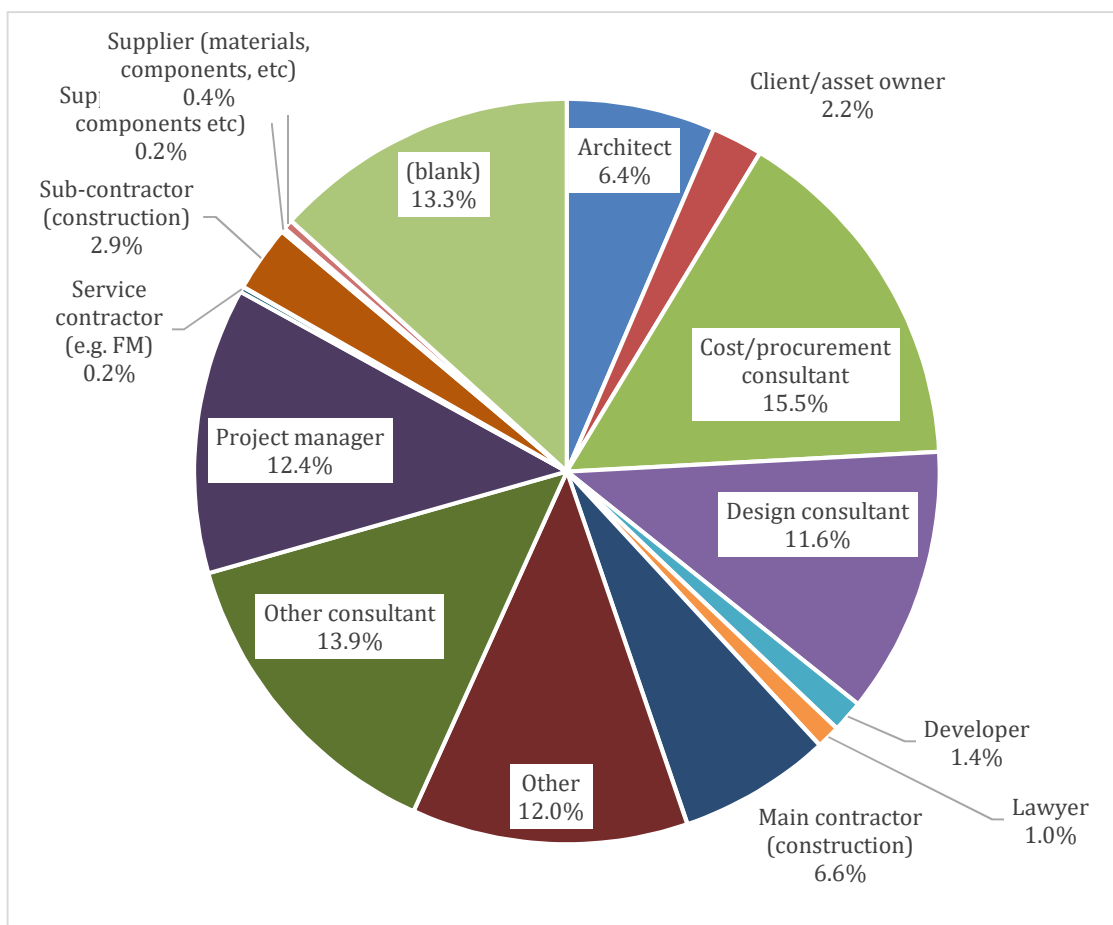


### November: Heritage

Bob Stagg (Conisbee) and Adrian Dawson (SIAD) explained how heritage projects involve specific challenges for design and construction teams, and also for asset managers and surveyors. Alongside experiences from working on heritage sites, point cloud scanning for 3d rendition and fly-through was demonstrated.



## Bookings by attendee job role during 2017



## Networking breakfasts

The networking breakfasts have proved very popular with LCEC members throughout 2017, with bookings regularly in the 60s. Record registrations were for February with 74 bookings. The breakfasts also seem to attract a different demographic of attendees, with many organisations only attending breakfast events. One of the challenges for 2018 will be to encourage breakfast attendees to also come along to evening events and vice versa.



## Christmas wine tasting

As in previous years, Julia Trustram-Eve guided us through an eye-opening menu of different wines – white port to start, white wine, fizzy, red wine and then a tawny port style wine to finish. A wide range of tastes and prices, but all of them affordable for Christmas (and indeed for other times of the year). There was no quiz this year, but attendance was much improved on previous years – 53 attended out of 55 bookings. Thanks again to Julia for giving us such an entertaining and informative start to the Christmas holiday season.





## Site visit: Newfoundland Tower, Canary Wharf

Michael Bryant of Canary Wharf Contractors kindly arranged a site visit for LCEC members to the development of this first residential skyscraper on the Isle of Dogs. The design includes a striking diagrid structure, similar to the structure of The Gherkin. At the time of our visit in July, the structure was being erected in multi-storey segments, see photo. The completed tower will be 225m or 60 storeys high and contain over 560 apartments.

## Adrian Wilkins & David Churcher Events, January 2018



Events  
**Adrian Wilkins**  
 Life Cycle Consultant  
 Faithful Gould  
 020 7121 3003  
[adrian.wilkins@fgould.com](mailto:adrian.wilkins@fgould.com)



Events  
**David Churcher**  
 Managing Director  
 Hitherwood Consulting  
 07900 254090  
[david.churcher@hitherwood.co.uk](mailto:david.churcher@hitherwood.co.uk)

## 2018 Event Programme

Month	Event	Speakers	Venue	#tag
<b>16<sup>th</sup> January – TBC.</b> RG to check availability Fyvie Hall	AGM & Brexit a year on – do we know any more?	Possible speakers: Dr Noble Francis Simon Rawlinson	Fyvie Hall, University of Westminster - TBC	#lcecBREXIT
<b>23<sup>th</sup> January</b>	Networking Breakfast		The Happenstance, 10 Paternoster Square EC4M 7DX	#lcecNB
<b>13<sup>th</sup> February</b>	Collaboration from a suppliers perspective & ISO 44001	Paul Greenwood Second speaker TBC	London Capital Club 15 Abchurch Lane London EC4N 7BW	
<b>27<sup>th</sup> February</b>	Networking Breakfast		The Happenstance, 10 Paternoster Square EC4M 7DX	#lcecNB
<b>13<sup>th</sup> March</b>	Mediation	Final speakers to be confirmed but include: David Evans, Blake Morgan Roger Levitt, Mediator	TBC	
<b>27<sup>th</sup> March</b>	Networking Breakfast		The Happenstance, 10 Paternoster Square EC4M 7DX	#lcecNB
<b>10<sup>th</sup> April</b>	'Modernise or Die' Report 2016 (TBC)	Mark Farmer	TBC	
<b>24<sup>th</sup> April</b>	Networking Breakfast		The Happenstance, 10 Paternoster Square EC4M 7DX	#lcecNB
<b>8<sup>th</sup> May</b>			TBC	
<b>22<sup>th</sup> May</b>	Networking Breakfast		The Happenstance, 10 Paternoster Square EC4M 7DX	#lcecNB

<b>12<sup>th</sup> June</b>	Integrated Project Insurance & the Pilot Project in Midlands for IPI	Speakers to be confirmed	TBC	
<b>26<sup>th</sup> June</b>	Networking Breakfast		The Happenstance, 10 Paternoster Square EC4M 7DX	#lcecNB
<b>10<sup>th</sup> July</b>	Sector Deal Strategy (TBC)	Speakers to be confirmed	TBC	
<b>24<sup>th</sup> July</b>	Networking Breakfast		The Happenstance, 10 Paternoster Square EC4M 7DX	#lcecNB
<b>11<sup>th</sup> September</b>	Fire Strategy in Tall Buildings	Discussion Panel to be confirmed	TBC	
<b>25<sup>th</sup> September</b>	Networking Breakfast		The Happenstance, 10 Paternoster Square EC4M 7DX	#lcecNB
<b>9<sup>th</sup> October</b>	Well Being & Mental Health (Coincides with World Mental Health Day 10.10.18)	Judith Grant, Mace	TBC	
<b>23<sup>th</sup> October</b>	Networking Breakfast		The Happenstance, 10 Paternoster Square EC4M 7DX	#lcecNB
<b>13<sup>th</sup> November</b>	TBC	TBC	TBC	
<b>27<sup>th</sup> November</b>	Networking Breakfast		The Happenstance, 10 Paternoster Square EC4M 7DX	#lcecNB
<b>11<sup>th</sup> December</b>	Annual Wine Tasting	Julia Trustram Eve	London Capital Club 15 Abchurch Lane London EC4N 7BW	#lcecWT

**Adrian Wilkins & David Churcher**  
Events, January 2018

## Membership Secretary Report for 2017

### Who attended in 2017

2017 saw the number of member organisations grow by over 30% since 2016. There were 112 corporate or individual companies. The split was as follows:

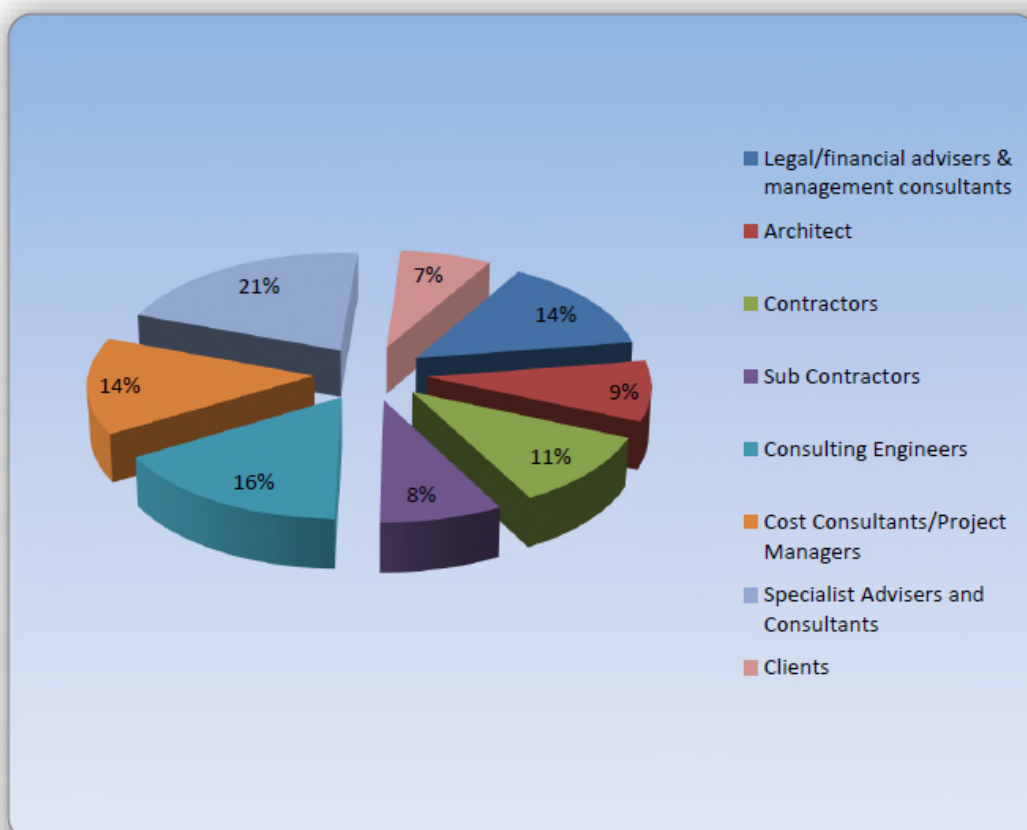
- 56 companies took up corporate membership.
- 49 individuals took up personal membership.
- 7 institutional establishments took up educational and not-for-profit membership.

There was a high level of attendance at events from member organisations with multiple representatives taking benefit of the corporate membership rates and two companies took out a second corporate membership to enable greater than six attendees per event. From organisations who did not renew membership in 2017, individuals continued to attend, choosing to provide door donations.

The event flyers are circulated to around 2,000 individuals who have either attended in the past or expressed a preference to attend.

### Membership by Sector

The mix of members for 2017 was split as follows:





## National Constructing Excellence Members

Constructing Excellence (National) seek to create attendance at a wider number of clubs. Therefore, Constructing Excellence will now pay up to £100 per club toward the membership fee of a Constructing Excellence National member at Corporate member grade of a Club, and there will be up to 5 such payments available according to National member grade, as follows:

<b>National Member Grade</b>	<b>Clients Grading</b> (Value of work procured pa)	<b>Suppliers Grading</b> (Full time employees)	<b>Maximum No. of Club membership Contributions of £100 each</b>
Huge	£1bn	1001+	5
Large	£501m to £1bn	251 to 1000	4
Medium	£101m to £500m	51 to 250	3
Small	£51m to £100m	11 to 50	2
Micro	<£50m	<10	1

For National members to pursue payment by Constructing Excellence, you need to advise the Club of your membership requirement and confirm your requirement to:

Colm Quinn at Constructing Excellence  
[colm.quinn@constructingexcellence.org.uk](mailto:colm.quinn@constructingexcellence.org.uk)

In the first instance, National members should provide full payment to the LCEC to suit membership requirements. When payment from CE has been received, the balance for the fee reimbursed by National CE will be reimbursed.

National CE do not recognize the benefit of joining more than one local club without being a member of the National CE.

## New Faces

We were pleased to see many new faces and non-members at the events, who we thank for providing both door donations to the club and to broaden the marketing network that the club offers. It is good to see that some of the new faces have become regulars over the recent few months and we will continue to offer the club benefits to non-members over the year ahead. We would also like you to consider whether it would be worth joining as an individual member or corporate member, especially if you are a regular attendee.

## Spread the Word

As a non-funded club, we would like to take this opportunity to ask you to promote your club and what you have taken from it to your colleagues and fellow work friends from other areas of the business, so that we can continue to grow and promote excellence in London. It is your club and increased membership is key to its future. We look forward to seeing you all again in 2018.

## Barry Dobbins

Membership Secretary, January 2018



Membership  
Barry Dobbins  
Director  
Waterman Structures Ltd  
020 7928 7888  
[barry.dobbins@watermangroup.com](mailto:barry.dobbins@watermangroup.com)

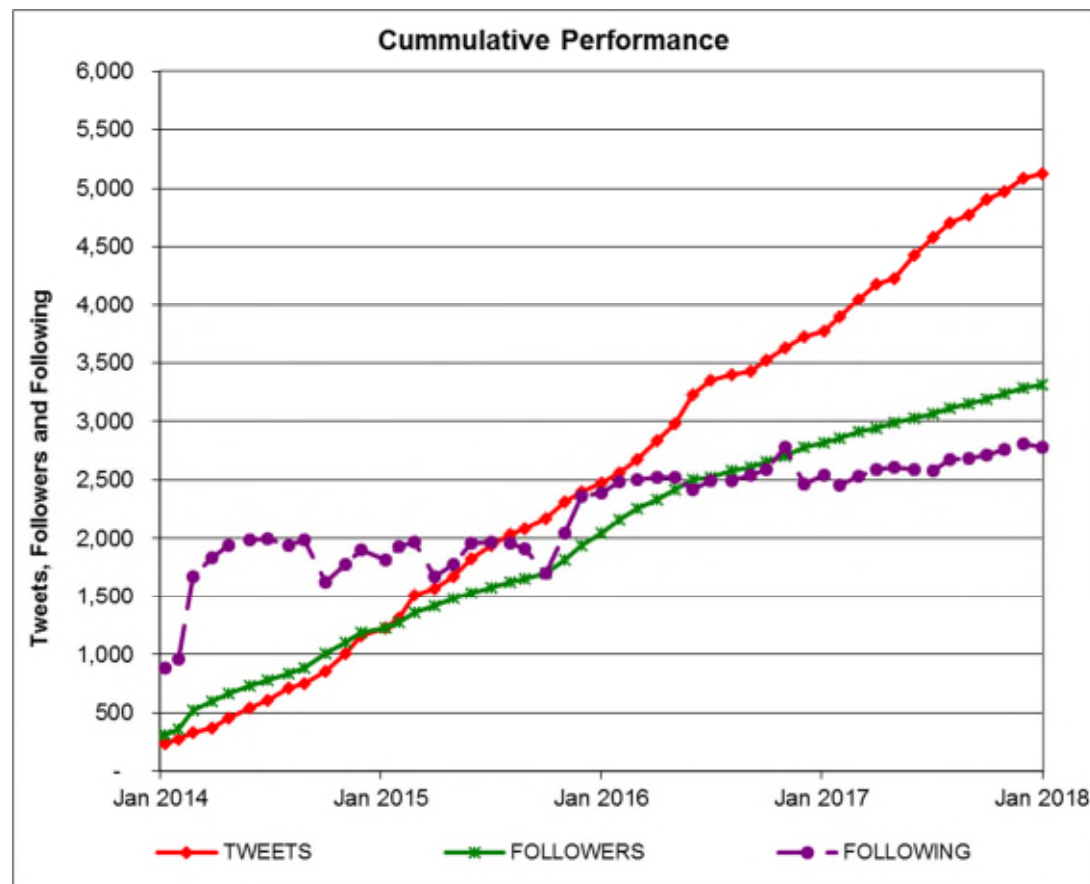
## Social Media (Twitter) Report

### Introduction

The Committee established @LondonCEClub, in 2013, to help: publicise events, provide feedback to speakers, and rebroadcast pertinent messages from Constructing Excellence, local CE Clubs and related sources, to our followers in London and the South-East. We do not seek to provide a nationwide or pan-industry news service, as provided by some CE Clubs, since more comprehensive news feeds are available.

### Overall Analysis

The Club continues to attract a steadily increasing number of followers. The number of followers has grown by c18% in the last year, to c3,300 from c2,800, at the end of 2016. This is a reduction in the rate of growth, from c40% last year, as expected and reported, last year.



### Monthly Analysis

The Twitter account is regularly, but not particularly actively, maintained. The performance of our Twitter feed is analysed and reported to the Committee each month, using conventional output measures (eg. number of followers, mentions, replies).

Followers are attracted by any particularly well attended and broadcast event. A periodically, admin action is used to attract other new followers from other organisations/people that are already followers of CE, BIM, architecture, property, housing, infrastructure and engineering Twitter feeds.

### ***Thank You and Support***

Thank you to all who have followed us, or RT'd our messages, this year. In particular, thank you to Paul Wilkinson (@EEPaul) and Rob Garvey (@Rob\_Garvey) for their advice and event Twitter feeds.

### **Paul R Greenwood**

Social Media, January 2018



Social media

**Paul Greenwood**

Managing Director

Greenwood Consultants Ltd

+44 (0)7712 763 079

[pgreenwood@greenwoodconsultants.com](mailto:pgreenwood@greenwoodconsultants.com)

## Meeting Feedback Report

2017 provided a diverse and varied schedule of events for the Club.

We captured a wide program: BIM and Soft Landings to start the year, Health & Safety, in a truly interactive fashion, with CLOCS and FORS, Regulations and Tech with NHBC and Digital Technology updates, industry context with Brexit updates and Construction Procurement, Design subjects with Structures & Heritage through to the social and more human side of the industry with Generation Z and LGBTQ and diversity in Construction. And after all that we still managed to absorb some wine tasting techniques and knowledge to end the year. We thank all speakers and participants for giving their time, their knowledge and their experiences to make this happen. We also tried out two new venues this year both of which received positive feedback from members: the ALuK showroom and the Museum of London Docklands.

Next to Wine Tasting, Generation Z, NHBC and LGBTQ Diversity in Construction drew the largest attendance throughout the year. CLOCS & FORS and LGBTQ Diversity in Construction were notably the most relevant events to members in 2017.

Event suggestions have been provided every month: they are much appreciated and we thank all those who have contributed to this. Site Visit Offer rates have been low: a reminder to members, if any site comes available for a visit throughout the year, please let one of the Committee members know. We are eager to see any site that illustrates Excellence in Construction or showcases Innovation and happy to do all the leg work required to organize.

We continue to draw consistent attendance from most demographics: equal proportions from all the main Consultancy groups through to attendance from the Main Contractor/Developer/Client sector. We note low attendance in Sub Contractor and Supply chain sector this year and would encourage all members to let any relevant supply chain know about the Club: who we are, what we do, the networking potentials and the knowledge gain associated with the yearly event schedule.

The Club continue to circulate Event surveys in order to gather views from members and provide direction for the Committee when organizing events. The response rate is always below 50% and sometimes, as can be seen in the graphs circulated, fall below 20%. Regularly, this can be attributed where multiple bookings are registered under one email address – we would ask members to provide individual email addresses in these cases so we can successfully capture the feedback of those who experienced the event.

Thank you to all who respond to the Event surveys. Your suggestions and feedback are very important and help the Committee in providing future events schedules and organizing events.

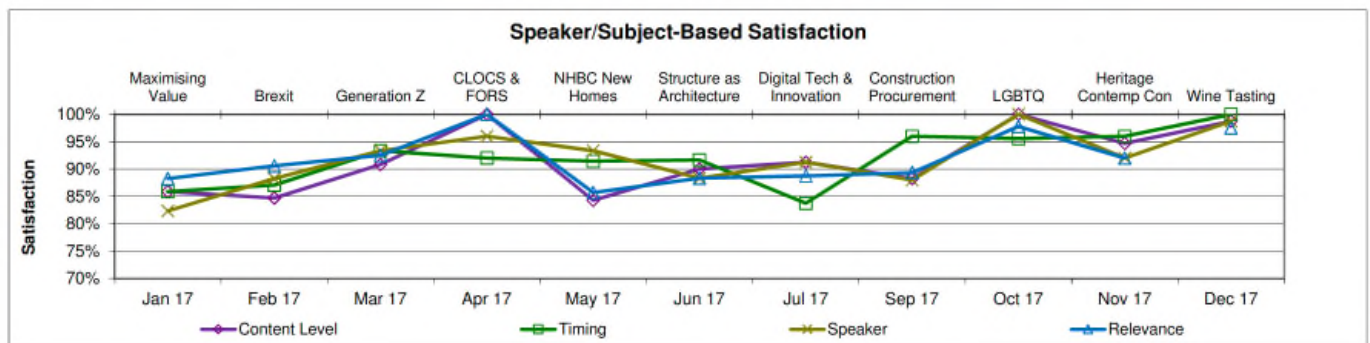
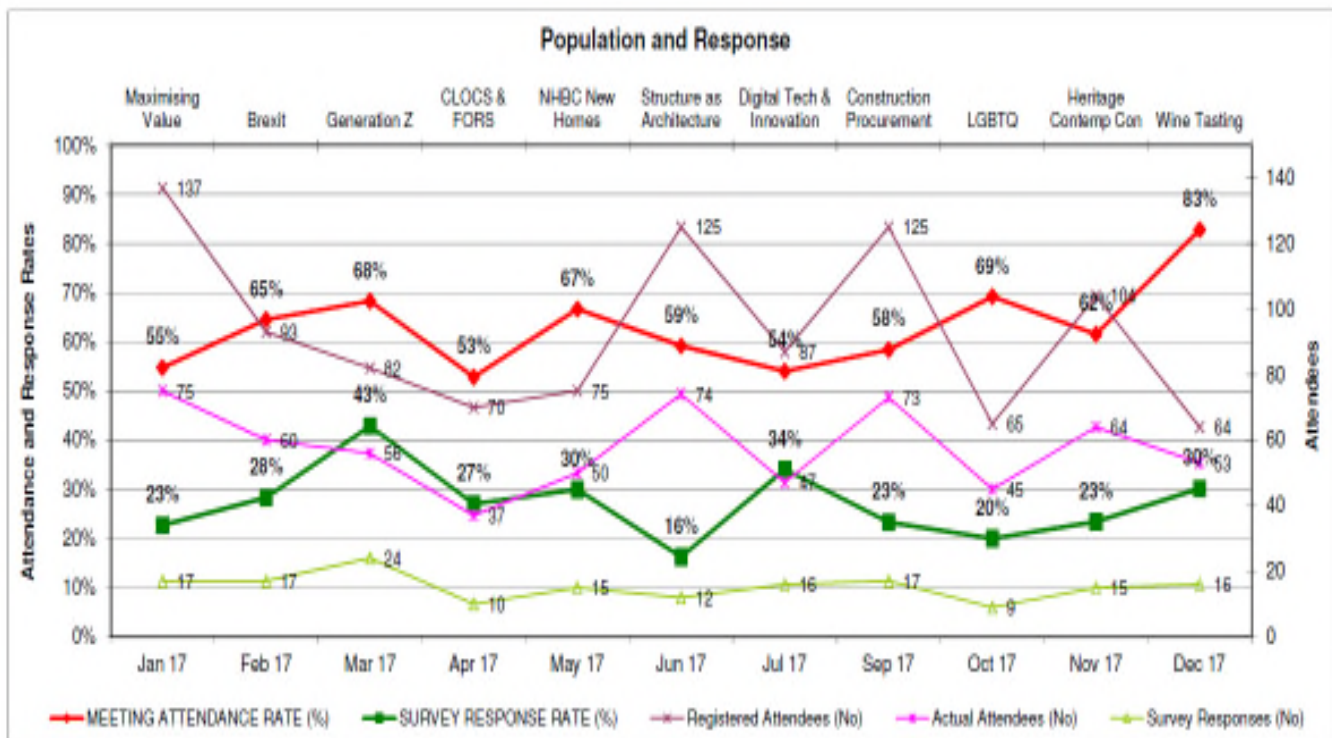


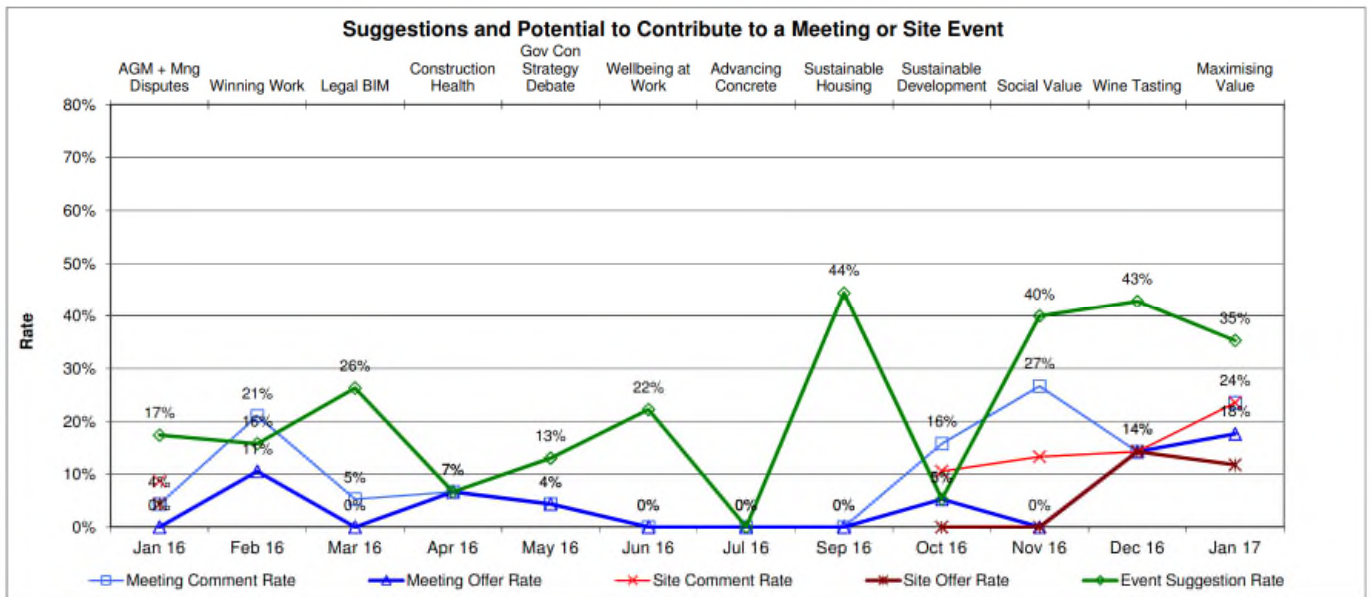
**Aine Kelly**

Post Event Evaluation Officer,

[aine.kelly@stgeorgeplc.com](mailto:aine.kelly@stgeorgeplc.com)

January 2018









## London Constructing Excellence Club



To: Barry Dobbins  
Membership Secretary  
London Constructing Excellence Club  
Waterman Structures Ltd  
Pickfords Wharf  
Clink Street  
London SE1 9DG  
e-mail: [barry.dobbins@watermangroup.com](mailto:barry.dobbins@watermangroup.com)  
Tel: 0207 928 7888

[www.londonconstructingexcellence.org.uk](http://www.londonconstructingexcellence.org.uk)

## Membership 2018

I / We:

Name: \_\_\_\_\_  
Organisation: \_\_\_\_\_  
Address: \_\_\_\_\_  
e-mail Address: \_\_\_\_\_  
Telephone No: \_\_\_\_\_

Wish to join the London Constructing Excellence Club, and enclose a cheque made payable to the "London Constructing Excellence Club".

The cheque is for the sum of £..... in payment for an Individual\* / Corporate\* / University\* annual membership subscription (\* delete as appropriate).

Alternatively, payment can be made through BACS to Club Treasurer, Philip Hynard at:  
[treasurer@londonconstructingexcellence.org.uk](mailto:treasurer@londonconstructingexcellence.org.uk)

For corporate and University membership only, please indicate details for up to five other contacts who you would like information on forthcoming events to be distributed to:

Name	e-mail address

I / We do / do not\* wish to have our company name\* / address\* / logo\* published on the LCEC web site at [www.londonconstructingexcellence.org.uk](http://www.londonconstructingexcellence.org.uk) (\*delete as applicable).

### Membership Subscription Rates (for the period 1<sup>st</sup> January to 31<sup>st</sup> December):

Corporate = £270 (£250 EBD); Corporate Members with National CE Discount = £170\*; Individual = £80 (£75 EBD)  
University & Not for Profit Organisations = £200 (£180 EBD)  
(EBD represents an early bird discount if paid prior to the second club meeting on 13<sup>th</sup> February)

Attendance to events is free for members for the following numbers of attendees:

- Individual membership: The named individual.
- Corporate, University & Not for Profit members: 6 employees per event.

For larger companies with members who bring more than 6 attendees, a second subscription is applicable for a further £200, covering a further 4 attendees. No EBD applies to the second subscription.

NB! A 40% membership fee applies if joining after the September event.

\* The London Constructing Excellence Club (LCEC) is a membership organisation running events for the benefit of the members. Corporate members of Constructing Excellence (CE) may nominate any CE Club (including the LCEC) as their club. In return, CE will pay a £100 part-contribution to their club membership fee. For further details please refer to [Colm.Quinn@constructingexcellence.org.uk](mailto:Colm.Quinn@constructingexcellence.org.uk) who looks after CE's membership information. LCEC encourages members of CE (particularly London based members) to nominate LCEC. LCEC can only grant free admittance to LCEC events to those members of CE who have formally notified the LCEC treasurer ([treasurer@londonconstructingexcellence.org.uk](mailto:treasurer@londonconstructingexcellence.org.uk)) that LCEC is their nominated club. We hope that you will take up this excellent offer and look forward to seeing you at future events. Individuals may attend LCEC events by making a donation on the door as prescribed on Eventbrite. For more information please click [www.londonconstructingexcellence.org.uk](http://www.londonconstructingexcellence.org.uk)

