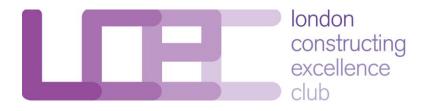


The London Constructing Excellence Club's 2016 Annual General Meeting

2015 Annual Report to Members

University of Westminster, 309 Regent Street, London W1B 2HW 6pm Tuesday 12th January 2016



CONTENTS	Page
Meeting Agenda	3
Minutes from LCEC AGM in January 2015	4-5
LCEC Committee	6-8
Chairperson's Report	9-10
2016 Events Programme	11
Treasurer's Report	12-14
Secretary's Report	15
Events Report	16-20
Membership Report	21-23
Social Media Report	24-28
Membership Form	29

MEETING AGENDA

ORDINARY BUSINESS

- 1. To appoint a Chairperson for the meeting
- 2. To receive the Annual Report for the year 2015
- 3. To receive the Treasurer's Report for the year 2015
- 4. To elect persons to hold the following posts:
 - Chairperson: Simon Cash (who is willing to be elected)
 - Treasurer: David Hucker (who is willing to be re-elected)
 - Events Secretaries: Adrian Wilkins and David Churcher (who are willing to be re-elected)
 - Membership Secretary: Barry Dobbins (who is willing to be re-elected)
 - Social Media: Paul Greenwood (who is willing to be re-elected)
 - Club Secretary: Paul Brampton (who is willing to be re-elected)
 - Committee members without portfolio: Phil Shortman, Rob Garvey, Paolo
 Boccacci, and Eva Aftab (who are willing to be re-elected) and Michael
 Bryant, Richard Sherwood, Washington Chidawanyika, Aine Kelly and Rytis
 Vaiksnoras (who are willing to be elected).

MINUTES FROM LCEC AGM IN JANUARY 2015





Minutes for

The London Constructing Excellence Club's Annual General Meeting (AGM)

Venue: The University of Westminster, 35 Marylebone Road, London

NW15LS

Date: Wednesday 21st January 2015 commencing at 6:34 p.m.

Minutes taken by: Paul Brampton

1.0 Ordinary Business

- 1.1 The AGM was opened by the current London Constructing Excellence Club (LCEC) Chairman, Simon Cash, at 6.34pm.
- 1.2 The first item of business was to elect a Chairperson for the AGM. Simon Cash was proposed and seconded from the floor.
- 1.3 Simon Cash thanked the University of Westminster for hosting the LCEC's AGM. He also thanked the previous chair person, Kathy Bagster and the Club officers for their work during 2014.
- 1.4 LCEC's 2014 Annual Report to Members, was tabled by Simon Cash. The report was proposed and seconded from the floor.
- 1.5 Simon Cash tabled the 2014 Chairman's Report contained in the 2014 Annual Report. The report was proposed and seconded from the floor.
- 1.6 LCEC's Treasurer, David Hucker, tabled the Treasurer's Report for 2012. The report was proposed and seconded from the floor.

- 1.7 Simon Cash invited nominations from those gathered to come forward for election as LCEC officers. There were no nominations from the floor on this occasion.
- 1.8 The following were unopposed from the floor in the election of Officer's posts. Consequently proposed, and seconded by those present were:

Simon Cash, as Chairperson for the next 12 months

David Hucker, as Treasurer for the next 12 months

Paul Brampton, as Club Secretary for the next 12 months

Barry Dobbins as Membership Secretary for the next 12 months

Adrian Wilkins, and David Churcher as Events Secretaries for the next 12 months

Uly Ma and Paul Greenwood Social Media Secretaries for the next 12 months

Rachel Hain, Paolo Boccacci, Eva Aftab, Theo Paradise Hirst, Phil Shortman, Rob Garvey and Joseph Steele as officers without portfolio for the next 12 months

2.0 Special Business & Any Other Business

- 2.1 There was no special business.
- 2.2 The Chairman invited items of "Any Other Business" from the floor but none were received.

The Chairman declared the meeting closed at 6.39pm.

The 2015 LCEC Committee















Chairman
Simon Cash
Cost Consultant
Appleyards
020 7269 0450
simon.cash@appleyards.co.uk

Treasurer

David Hucker

Cost Consultant

Project Director

Sweett (UK) Ltd

020 7061 9000

david.hucker@sweettgroup.com

Club Secretary
Paul Brampton
Solicitor
Partner
IBB Solicitors
01895 207276
paul.brampton@ibblaw.co.uk

Membership
Barry Dobbins
Director
Waterman Structures Ltd
020 7928 7888
b.j.dobbins@waterman-group.co.uk

Events
Adrian Wilkins
Life Cycle Consultant
Faithful Gould
020 7121 3003
adrian.wilkins@fgould.com

Events
Rajvant Nijjhar
Founder
Consortio
07989 407426
rnijjhar@hotmail.com

Social Media
Paul Greenwood
Managing Director
Greenwoood Consultants Ltd
+44 (0)7712 763 079
pgreenwood@greenwoodconsultants.com







Events

David Churcher

Managing Director

Hitherwood Consulting
07900 254090

david.churcher@hitherwood.co.uk



Committee Member Rachel Hain Sheppard Robson +44 (0)20 7504 1797



Committee Member Paolo Boccacci Sheppard Robson +44 (0)20 7504 1831



Committee Member Eva Aftab Mace +44 (0)20 7504 1845



Committee Member Theo Paradise Hirst NDYLIGHT 07948 270332



Committee Member **Phil Shortman** 07730 353201



Committee Member **Rob Garvey** University of Westminster



Committee Member Joseph Steele Norman Disney Young +44 (0)7824 591 413

Chairperson's 2015 Report

Yet again, it has been a very full and successful year with eleven main events and three site visits. Many, many thanks to our guest speakers who gave up their own time to come and present to us. Subjects covered were diverse including Graduate Recruitment, the new CDM Regulations, BIM and digital technologies, procurement and Government policies and strategies.

Throughout 2015, we continued to use the good facilities of the London Capital Club, which continues to give use extremely good value for money and has proved to still be a popular venue from the feedback we have received through the surveys sent out to attendees after each event.

Again a very big thank you to the University of Westminster for allowing us to use their facilities for tonight's AGM and January event.

With excellent attendance throughout the year at times we have tested London Capital Club to the limits, but they have managed to ensure we continue to provide an excellent venue for our meetings

Just to show the success of last year's events and using that well known indicator the BBB (Bar Bill Benchmark), in the meetings held at London Capital Club excluding December, attendees consumption shows an overall significant increase on 2014:

	2015	2014
Bottles of Wine	119	121
Soft Drinks	188	173
Bottles of Beer	368	211
Bottles of Water	123	104

As can be seen from the Treasurer's report, the financial position has continued to remain positive throughout 2015. However, as always, the reserve that we have provides a cushion, should we find ourselves having to seek an alternative more expensive venue for events, if the situation were to arise and with changes as the London Capital Club, we are yet to see the impact this may have in 2016.

Membership has again increased in the year over previous years, albeit by a modest 3% and we are looking forward to continuing that growth this in 2016. As always, we are looking broaden the profile of membership and attendance at events and one area for improvement is to encourage more contractors into LCEC.

Having considered the cost of putting on events in 2015 and potential costs that we will incur throughout 2016 in staging events, we have taken the decision to hold subscription rates at the same level as 2015, including offering an 'Early Bird' discount for all payments received prior to the end of February, which is equivalent to paying 2013 subscription rates! With such excellent value for money I would encourage everyone to pass on the good word and promote London Constructing Excellence Club.

Having launched a new dedicated website last year, for which we owe thanks to Uly Ma, already, we recognize that it needs to be more dynamic and are keen to make further improvements. So that it is easier to navigate, find out what is going on, link to presentations and give feedback. If there are those in the current membership with the skills to help the committee, then they would be most welcome to get in touch.

In conjunction with the website, we are still using Eventbrite to promote and manage bookings for events and Mailchimp for mailshots. Although, once again, we are always on the lookout for easier and better ways to co-ordinate our approach to communication.

Whilst sometimes the level of response can be a little disappointing, I am pleased to say that responses to the feedback surveys issued via Survey Monkey after each event have proved very helpful and provides us with good suggestions not only for ways to improve evenings, but also suggestion for topics and speakers for future events.

I would like to thank all my fellow officers and committee members for all their hard work and dedication over the last year and thank you to all the members for their continued support. Throughout the year we have seen committee members step down and also new members join the ranks. Sadly, we said goodbye to Uly Ma, who has been a stalwart in setting up and maintaining the LCEC website. In addition Rachel Hain, Theo Paradise-Hirst and Joseph Steel. However, we have also new members to the committee and extend a welcome to Washington Chidawanyika, Aine Kelly and Richard Sherwood. We are also looking forward to Michael Bryant and Rytis Vaiksnoras joining us for 2016 as well, bringing the committee up to a total of sixteen members.

We have a developing programme going forward into 2016 with the next event scheduled for Tuesday 9th February, when Philip Collard will be presenting on "Improving our work winning success rates". I look forward to seeing the Club continue growing and look forward to being able to continue as your Chairman, with the support of Barry Dobbins as Deputy Chairman and the whole of the LCEC committee.

We are always keen to hear from others who may wish to join the committee or provide other offers of support and assistance, including venues or presentations etc.

I look forward to seeing you throughout 2016.

Simon Cash

Chairman - January 2016



Chairman
Simon Cash
Cost Consultant
Appleyards
020 7269 0450
simon.cash@appleyards.co.uk



2016 EVENT PROGRAMME

Month	Event	Speakers	Venue
12 th January	AGM & Collaboration: Whatever happened to that (proliferation in contracts has killed the art of collaboration)	Tony Bingham	University of Westminster, 309 Regent Street
9 th February	How to improve work winning / and win rates	Philip Collard	TBC
8 th March	KCL are doing research into the implication of BIM from a contractor's perspective and they would be happy to present their findings at a session.	Chris Howard, KCL Research on BIM	TBC
12 th April *	Health (as in Health & Safety)	Speakers to be confirmed	TBC
10 th May *	BIM Implementation Manadate: 2016 is implementation of BIM mandate.	Speakers to be confirmed	London Capital Club, 15 Abchurch Lane
14 th June *	The Sweett Lecture – subject to be confirmed	Speakers to be confirmed	London Capital Club, 15 Abchurch Lane
12 th July *	Industrialisation of Construction	Elaine Toogood, Concrete Centre	London Capital Club, 15 Abchurch Lane
W/c 18 th July	LCEC Summer Event		London Capital Club, 15 Abchurch Lane
13 th September *	Sustainability from a client's perspective	Speakers to be confirmed	London Capital Club, 15 Abchurch Lane
11 th October	A year after demise of Code for Sustainable Homes	Andy von Bradsky, PRP Architects	London Capital Club, 15 Abchurch Lane
8 th November *	Social Value Act	Speakers to be confirmed	London Capital Club, 15 Abchurch Lane
13 th December *	Annual Wine Tasting Quiz	Julia Trustram-Eve	TBC

^{*} Event details provisional and still to be confirmed

LCEC Treasurer's Report for year ending 31 December 2015

Executive Summary:

The Club commenced 2015 with positive cash in the bank and has closed the financial year at the 31st of December 2015 with a positive gain against monies actually collected via subscription throughout the year.

This coupled with the cash donations received both on the door and via pre-registration through 'Eventbrite' combined with monies paid to **LCEC** by central CE, provides an excess income sum of £3,931.00 (£1,891.98 for 2014) compared against expenditure for the subscription year ending 31 December 2014.

As Treasurer I am pleased therefore to announce that despite a difficult year with increasing operational costs, the Club continues with positive cash in hand and will continue to be solvent and will carry forward to 2016 the sum of £3,931.00 (£6,480.31 for 2014). Details relating to the monetary sums identified within the following report are identified within the attached 'Income and Expenditure Account' document for the **London Constructing Excellence Club** for the period ending 31^{st} December 2015.

Details:

The membership subscription rates for 2015 were agreed by the Officer's to be nominally increased. These revised rates, effective from 1^{st} January, for the calendar year ending 31^{st} December 2015 were agreed at 'Individual' membership £75 (seventy five pounds) and 'Corporate' membership £250 (two hundred and fifty pounds.) A secondary Corporate membership classification was introduced during 2015 at £250 + an additional £200 for Corporates who regularly have more than six attendees to enable them to have a maximum of ten attendees for each and every one of the planned meetings. The 'Educational establishment' rate is £150 (One hundred and fifty pounds.) An additional membership grade covering local authorities and housing organisations has been introduced and described as "Not for Profit Organisations" and the membership rate for these has been established at £150 (One hundred and fifty pounds.)

To encourage early payment of subscriptions, an Early Bird Discount ('EBD') is offered to future members if the subscription fee is paid prior to the February club meeting. Corporate EBD for 2015 was £30 and the Individual EBD was identified as £10. Twenty-three organisations and individuals benefited from the application of this EBD against their subscription. Seventy-three subscriptions were received throughout 2015.

All funds received are retained within a current account at NatWest Bank, Holborn Circus branch. There is also a Reserve Account held at the same location. In light of the increasing operational costs and possible likelihood of requiring a new venue for hosting the regular **LCEC** events, the Officers' agreed to complete a fund transfer of £3,500.00 from our operational business current account to our business reserve account. This transfer was completed on the 12 November 2015.

The Club does not have a credit card facility so all payments are completed via cheque withdrawals from our current account and all cheques must be signed by two of the Club authorised signatories. Additional signatories have been added to the account during 2015 to allow greater flexibility of cheque signatory requirements.

Club **income** for the year ending 31st December was £17,609.05 (£14,111.45) derived substantially from membership subscriptions; payment from central CE and a nominal sum received of bank interest from the Reserve account. Further 'door donations' and pre-registration fees obtained via

Eventbrite from non-members attendance at events over the year provided an substantial additional income from the seventy-eight non members who attended during 2015.

LCEC Treasurer's Report for year ending 31 December 2015 (Continued)

Details (Continued):

Club **expenditure** for the year ending 31st December at £13,678.05 (£12,219.47) has been accrued principally from the cost of supporting each of the Club meetings; speaker expenses; speaker thank-you gifts; outgoing Officers' thank-you gifts; miscellaneous Officer's expenditure on lapel badges; the purchase of a portable public address system and the purchase of LCEC mobile banners. Two external site visits have been fully sponsored by external organisations, with no expenditure impact on **LCEC**.

The average cost incurred in providing each event during 2015 was £747.60, with £9,074.95 being spent at the current meeting venue of the London Capital Club.

2015 saw the resignation of two **LCEC** Committee Officers from their voluntary posts and to thank these individuals, each has received a gift in recognition of their input to **LCEC** over their period of duty. The related costs associated with these gifts at £100.00 has been identified and included within the above expenditure.

The Club has previously registered in accordance with the requirements of HM Revenue & Customs (HMRC) "Clubs, Societies, Voluntary Associations and other similar bodies" classification, and was previously categorised under the collective HMRC "Small Club" designation and set as "dormant" until 2014 for Corporation Tax purposes. Upon production and acceptance of the 2014 and 2015 accounts, reapplication will be again be made to HMRC to have this 'small club' designation continued. It is anticipated that this will be achieved and as such the Club will not have any liability to Corporation Tax. As such no reserves have been set aside to address this unlikely probability.



David M Hucker Treasurer January 2016

LONDON CONSTRUCTING EXCELLENCE CLUB

INCOME and EXPENDITURE ACCOUNT for the period ended 31st December 2015

	<u>2015</u>	2014
INCOME	•	
Membership Subscriptions	<u>Qt</u>	
Corporate - full subscription income	£7,000.00 28	
Corporate - "Early Bird Discount" benefit	£2,760.00 12	
Corporate x2 - "Early Bird Discount" benefit	£860.00 2	
Corporate - via Constructing Excellence reduced rate	£150.00 1	
Corporate - via reduced part year rate Educational & Not for Profit establishments	£225.00 2	
Educational & Not for Profit establishments Educational & Not for Profit establishments reduced rate	£1,050.00 6	
	£150.00 1	
Individual - full subscription income	£750.00 10	
Individual - "Early Bird Discount" benefit	£630.00 9	
Individual - via reduced part year rate	£55.00 2	
'Cash on the door' meeting collection from non members	£155.00	£460.00 22
Eventbrite' income collection from non members	£2,542.09	£1,409.70 76 £1.75
Reserve Account interest	£1.96	
Constructing Excellence income Note 1	£1,100.00 11	
Constructing Excellence incoming relating to 2013	n/a	£300.00
Educational subscription incoming relating to 2013	n/a	£125.00 1
Other cash income	£180.00	0.00£
Duplicate (2014) subscriptions income	n/a	£230.00
Incorrect income received	n/a	£100.00
Total INCOME:	£17,609.05	£14,111.45
EXPENDITURE		222.42
Web domain name purchase from Zen Internet Ltd & maintenance	£57.46	£69.43
AGM costs (University of Westminster)	£289.45	£439.00
Club venue meeting costs (London Capital Club)	£9,074.95 10	
Speaker's travelling / costs	£1,102.00	£986.35
Equipment purchase (Mobile PA set & banners)	n/a	£599.15
Operational costs providing Club events and administration	£267.15	£198.44
Officers' meetings costs & CE Annual Awards attendance fees	£1,815.00	£90.00
Outgoing Officers' gifts	£100.00	£240.45
Lapel badges for meetings	£104.88	£123.32
CE rebate subscription refund Note 2	£100.00	£230.00
Meeting attendance refunds Note 3	£117.16	£35.00
Refunds Note 4	£650.00	£100.00
Transfer between Reserve Account and Business Account	£0.00	п/а
Total EXPENDITURE:	£13,678.05	£12,219.47
Excess Income/(Expenditure)	£3,931.00	£1,891.98

Notes:

- 1 Income obtained from central CE against National CE members who have nominated LCEC as their Club
- 2 Trowers & Hamlin LLP CE refund
- Refunds represents duplicate on the door payments received where individuals are members of an organisation that have paid a corporate membership fee
- 4 This represents the repayment to members who paid a refundable deposit relating to the December event.

Signed: <

David M Hucker Treasurer

31st December 2015

Signed:

Simon Cash Chairman

31st December 2015

Club Secretary's 2015 Report

2015 was a very 'quiet' year in terms of secretarial and governance matters. This is a brief overview of the more significant matters, of which there were few.

There is nothing significant to report form the **January** and **February** meetings.

At the **March** meeting it was agreed that there should be an announcement of the safety procedures/house rules at the beginning of each event. This has been lacking at some previous events.

At the **April** meeting it was agreed that the minutes of the January 2015 AGM should be made available to the membership by uploading them onto the LCEC website.

At the **May** meeting it was agreed that the LCEC would benefit from purchasing administrative support. It was agreed that the support could be provided by a University of Westminster undergraduate.

The Chairman was on holiday during **June**. The June meeting was chaired by the Deputy Chairman.

In **July** it was confirmed that Theo Paradise Hirst, Joseph Steele, and Rachel Hain would be stepping down from their positions as LCEC officers. They were thanked for their service to the club.

The Club Officers took their annual holiday in August.

There is nothing significant to report from the **September** meeting.

Aine Kelly joined the LCEC as a co-opted member at the **October** meeting. It was agreed that the intention was not to increase membership charges for 2016.

There is nothing significant to report form the **November** meeting.

The Chairman was unable to attend the **December** meeting which was chaired by the Deputy Chairman.

Paul Brampton

Club Secretary, January 2015



Club Secretary
Paul Brampton
Solicitor
Partner
IBB Solicitors
01895 207276
paul.brampton@ibblaw.co.uk

Events Report for 2015

LCEC Event Report 2015

During 2015, the Club held 14 events (excluding August for the customary holiday). Most of these were at our usual venue at London Capital Club, but as in previous years we held the 2015 AGM/January meeting at the University of Westminster, and we also had 3 site visits during the year in March, July and September.

The Club has continued to use Survey Monkey to canvass feedback after events and also to seek suggestions for future topics to be covered. This is a very useful way for the Club to keep in touch with event attendees and the Committee would urge everyone attending an event to complete the short survey that is circulated after every meeting.

Registrations at this year's events have been very high, with some events at the London Capital Club being full to capacity. Our record during the year was to welcome 86 attendees to the September and October events on Procurement & Frameworks and on

Lean respectively. Satisfaction with speakers and the venues for all meetings continued to be high.

Also, as usual, networking between attendees was a key aspect of each event, and because of the increase in numbers attending we have been using additional space at London Capital Club to help circulation and communication.



January: AGM +
Graduate
recruitment –
perspectives and
experience

The 2015 AGM was chaired by Simon Cash as the acting Chairman of the Club following Kathy Bagster's departure to Australia mid-way through 2014. Simon summarized the activities of the previous year and the committee was proposed for 2015. As in previous years, volunteers to join the committee were still being sought.

Four speakers (Jennifer Williams of Artelia, Tony Burke of University of Westminster, Michael Nathan of Mace, Rob Blythe of Instant Impact) kicked off the new year with series of short presentations on the topic of graduate recruitment. Skills shortages are commonplace throughout the industry and it was helpful to understand how this was viewed from the perspectives of the employers, recruitment experts, the higher education sector and from the graduates themselves.

February: Why aren't clients using BIM, or are they? Ray Crotty of C3 Systems and Michael Bryant of Canary Wharf Group set the scene for an entertaining evening of debate and discussion. The presentations were kept deliberately short to leave maximum time for questions and discussion from the floor. Ray noted that other industries have undergone similar transformations from analogue to digital processes that BIM heralds. Michael identified predictability of outcomes as one of the key benefits of BIM to the

client.

Questions from the floor included the impact on the supply chain, the use of BIM in tendering, the applicability to different sizes of project and the contractual implications. Even then, it seemed as though the debate could have gone on for much longer, showing that BIM remains a topic that energises the industry.

March: Preelection special – industry forecasts + policy proposals

We had two presentations in the run up to the general election. The first, from Noble Francis of the CPA, set out some projections for the UK construction industry. The industry is still 6% below its prerecession levels, although steady growth is expected over the next 4 years. Housing growth is expected to slow, partly due to a drastic reduction in the numbers of SME housebuilders. Offices have seen good growth but this is also expected to slow in coming years. However, energy generation is likely to see double digit growth for several years.

The second presentation was from Abdul Choudhoury of the RICS, setting out the key results of the Property in Politics report. Key recommendations for the next government included: encouraging greater supply of private rented housing; introducing a new land status between green field and brown field sites "amberfield", a procurement framework to simplify SME engagement, and an infrastructure business plan.

March: Site visit to Regents Street Cinema

The site visit to the Regents Street Cinema saw how this venue is being carefully restored to its former glory. An interesting example of work in an unusual setting.

Henry Loo, project manager for the University of Westminster showed Club members around.



April: Code for Sustainable Homes and beyond

Andy von Bradsky from PRP gave an excellent presentation on this history of the Code for Sustainable homes up to its removal from the government mandate on 27 March 2015 just before the administration was dissolved. The Code itself now only applies to legacy projects.

Andy gave a graphic illustration of the contradictory and overlapping standards to be achieved in housing development. Much of this is being simplified by focusing the requirements in either the Building Regulations or in the Planning framework. Some particular changes coming in include Accessibility (Part M) where the lifetime homes standard will require step-free access, requiring a lift for multi-level buildings.

In particular, sustainability will now be dealt with through planning. Local authority departments could struggle, but approved inspectors could do well.

May: The Government Construction

Rob Garvey of University of Westminster led an interactive session around the 2011 Government Construction Strategy. Live polling at the start and end of the presentation gave the views of the audience.

Strategy – has it delivered?

Rob explained the plethora of government reports that have emerged over recent (and not so recent) years, highlighting areas of improvement for the construction industry and for the government's relationship with it as its largest client group.

In particular, the 2011 strategy aimed to save 15-20% on cost. Government figures suggest this has been achieved, but on a small sample of total public spend and with wide variations between different departments – makes you wonder how those departments were controlling costs before the target came in. Some of the savings can be attributed to market pressures, but others clearly come from process improvements – these should be sustainable outcomes.

The initial verdict of the audience at the start of the evening: a large "don't know" whether the Strategy had been achieved. This altered to a larger belief that it had been partially achieved by the end of Rob's presentation.

June: Smart buildings and smart technology

Richard Sherwood and Michelle Ch'Ng from NDY introduced this presentation on how smart technology is changing the built

environment.
Buildings will need to be increasingly smart as more people live and work in cities, and as energy pressures become more extreme. There are also estimated to be 75 billion connected

Tonight

Smart Buildings and Smart Technology

SmartBuilding

Richard Sherwood
Fire & Security Manager
Norman Disney & Young

@ndy_uk
#IcecSB

devices through the Internet of Things by 2020!

Key success factors for implementing smart technologies are: coordinating stakeholders and demarcating between systems; testing systems in the factory prior to installation; proper and planned commissioning of systems.

July: Digital tool for BIM

As part of the Government's BIM Level 2 mandate, an on-line tool has

been developed by RIBA Enterprises/NBS under a government research contract. Sarah Delany from NBS gave us an introduction to the



tool, explaining how it helps project teams allocate and manage the delivery of information amongst project team members. The tool also helps clients, project managers, design leaders and contractors specify how much detail they want to be provided in the 3-d models and the associated data sets.

July: Site visit to NOVA, Victoria

Thanks to Mace for organising this site visit to their NOVA redevelopment opposite Victoria station.

We learned about the challenges of developing this site, including the topdown basement construction and the logistical constraints of an island site right next door to a busy rail terminus and bus station. Not forgetting



the engineering challenges of adjacent underground lines and a major sewer.

September: Procurement and frameworks

Keith Heard from Hampshire County Council and Alan Saunders from Sweett Group gave a joint presentation on procurement and frameworks. Key advantages include reducing tender costs.

But in HCC's experience, effective frameworks require engagement with SMEs and a focus away from cost and onto MEAT (Most Economically Advantageous

Tender). This was supported by Sweett, with



additional advice that frameworks should be limited to 4 or 5 members and focus on truly open and collaborative behaviour.

September: Site Visit to LSE Saw Swee Hock Student Centre

Thank you to the London School of Economics Estates Division for arranging for us to visit their new Saw Swee Hock Student Centre (SAW). The visit enabled selected members for LCEC to learn more about the creation of this award winning building.

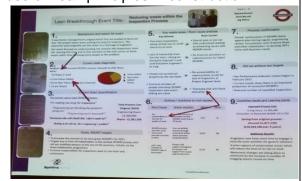


October: Lean business

This event was about the use of Lean principles in construction.

Graeme Shaw from Transport for London summarised how Lean has been used to improve the delivery of projects within TfL.

Henry Loo from the University of Westminster gave a much broader

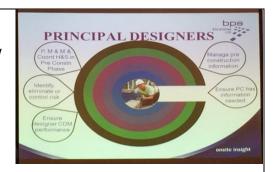


presentation on how Lean has been beneficial to a wide range of construction projects.

The conclusion was that Lean thinking can provide benefit for projects of all types and sizes.

November: CDM
Update – We
should all be
doing it the new
way by now

Philip Baker gave Club members a summary of the changes introduced in the new CDM Regulations in 2015. Out go specific roles such as the CDM Co-ordinator and particular duties to check competence during appointment. The thresholds for applying CDM to projects have also changed.



December: Wine tasting

Julia Trustram Eve, Marketing Director of English Wine Producers, gave another taste of different wines at the Festive LCEC event on

8th December. This time, the focus was pairing wines with different cheeses, or (in the case of port) with chocolate.

The quiz was much more low-key than in the past, and the judges awarded prizes for the best



descriptions of the wines being tasted. This was a challenge that brought out the creativity in those present and the year was rounded off by another excellent journey into the world of fine, and unexpected, wines.

Adrian Wilkins/David Churcher - January 2016



Events

David Churcher

Managing Director

Hitherwood Consulting
07900 254090

david.churcher@hitherwood.co.uk



Events
Adrian Wilkins
Life Cycle Consultant
Faithful Gould
020 7121 3003

adrian.wilkins@fgould.com

January 2016 AGM

LCEC Membership Secretary Report

Who attended in 2015

2015 saw the number of member organisations remain similar to 2014. There were 73 corporate or individual companies. The split was as follows:

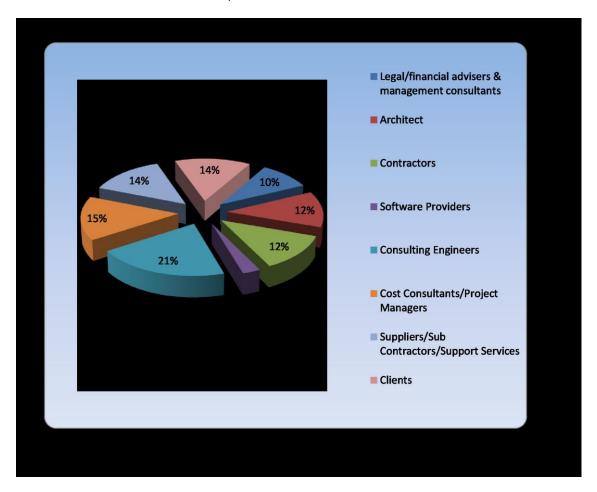
- 45 companies took up corporate membership.
- 21 individuals took up personal membership.
- 7 institutional establishments took up educational and not-for-profit membership

There was a high level of attendance at events from member organisations with multiple representatives taking benefit of the corporate membership rates and two companies took out a second corporate membership to enable greater than six attendees per event. From organisations who did not renew membership in 2015, individuals continued to attend, choosing to provide door donations.

The event flyers are circulated to around 1900 individuals who have either attended in the past or expressed a preference to attend.

Membership by Sector

The mix of members for 2015 was split as follows:



National Constructing Excellence Members

New rules came into effect in 2012 from National Constructing Excellence. These rules are included this year as a reminder. You will recall that in past years, National CE fully funded corporate membership out of your national subscription fee. This no longer applies and they will only part contribute to regional clubs. Their new rules are summarised below.

Constructing Excellence seek to create attendance at a wider number of clubs. Therefore, Constructing Excellence will now pay up to £100 per club toward the membership fee of a Constructing Excellence National member at Corporate member grade of a Club, and there will be up to 5 such payments available according to National member grade, as follows:

National Member Grade	(Value of work procured pa)	Suppliers Grading (Full time employees)	Maximum No. of Club membership Contributions of £100 each
Huge	£1bn	1001+	5
Large	£501 m to £1 bn	251 to 1000	4
Medium	£101 m to £500m	51 to 250	3
Small	£51 m to £100m	11 to 50	2
Micro	<£50m	<10	1

For National members to pursue payment by Constructing Excellence, you need to advise the Club of your membership requirement and confirm your requirement to:

Colm Quinn at Constructing Excellence colm.quinn@constructingexcellence.org.uk

Colm will be able to advise whether the member has any funds left, or whether uptake has been already taken in other regions.

We are still trying to recover fees for 2015 from National CE for some of you, even though National CE have confirmed eligibility and agreed to pay. Payment recovery is proving difficult. National CE are not automatically making payments as in previous years.

In the first instance, National members should provide full payment to the LCEC to suit membership requirements. When payment from CE has been received, the balance for the fee reimbursed by National CE will be reimbursed.

New Faces

We were pleased to see many new faces and non-members at the events, who we thank for providing both door donations to the club and to broaden the marketing network that the club offers. It is good to see that some of the new faces have become regulars over the recent few months and we will continue to offer the club benefits to non-members over the year ahead. We would also like you to consider whether it would be worth joining as an individual member or corporate member, especially if you are a regular attendee.

Spread the Word

The club continues to offer a diverse series of topical events and visits which we hope you have found interesting, as well as providing a venue to meet fellow professionals that is not too formal and conducive to friendly networking. We are sure you will agree with us that the quality of the speakers has been of a very high standard and that they have brought to you different areas of excellence which we have all taken something away from to apply in our own businesses, or at least provided food for thought.

As a non-funded club, we would like to take this opportunity to ask you to promote your club and what you have taken from it to your colleagues and fellow work friends from other areas of the business, so that we can continue to grow and promote excellence in London. It is your club and increased membership is key to its future.

We look forward to seeing you all again in 2016 and hope you can help us by spreading the word to your colleagues and your wider teams on your various construction related projects, who will no doubt appreciate looking for ways to provide better services from the lessons you and they can take away from these events. 2015 was highly successful in our capital and 2016 looks set to be similar with all of us experiencing growth. 2016 will be an excellent time to make new contacts and network with likeminded, forward thinking professionals.



Barry Dobbins

Membership Secretary

January 2016

barry.dobbins@watermangroup.com

Social Media Report

2015 Social Media (Twitter) Report

Introduction

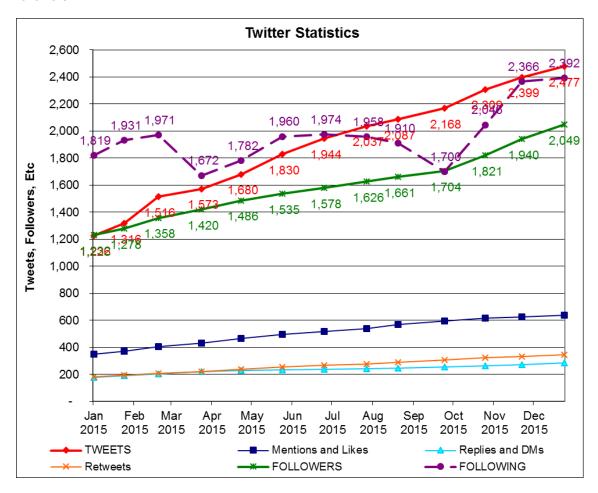
The Committee established @LondonCEClub, in late 2023, to help: publicise events, provide feedback to speakers, and rebroadcast pertinent messages from other Constructing Excellence sources, to followers in London and the South-East. We do not seek to provide a comprehensive pan-industry news service, as provided by some other CE Clubs, since more comprehensive Twitter news feeds are available.

The performance of our Twitter feed is analysed and reported each month, to the Committee, using conventional output measures (eg. number of followers, mentions, replies), which have been used for this report.

Data is also captured using Twitter Analytics, which provide a wide variety of output/outcome measures (eg. engagements and engagement rate), which may be used in future reports.

Overall Analysis

The Club continues to attract a steadily increasing number of followers through the process of targeting followers who, it is hoped, will follow the Club's twitter feed. Thus, the number of followers has grown by almost two-thirds over the last year, to c2050 [c1,236, 2014]. It is expected that this rate of growth will decline as it becomes more difficult to attract new followers.



Monthly Analysis

The Twitter account is regularly, but not particularly actively, maintained. Potential followers are frequently identified and followed in an opportunistic manner. A-periodically, a burst of administrative action is used to attract larger numbers of new followers, typically, organisations/people in London and the South-East, that are already followers of Constructing Excellence, BIM, architecture, property, housing, infrastructure and engineering Twitter feeds, are targeted.

Until recently, all following was managed within Twitter's following ceiling of 2,000. We are now free to follow in excess of 2,000 accounts; currently c2,390.

Mentoring and Support

Thank you to all who have followed us, or RT'd our messages, this year. In particular, thanks go to the following for their advice and/or Twitter feeds before/during our meetings:

- @Rob_Garvey
- @EEPaul
- @SuButcher.

Paul R Greenwood, 2nd January 2016

2015 Meeting Feedback Report

Introduction

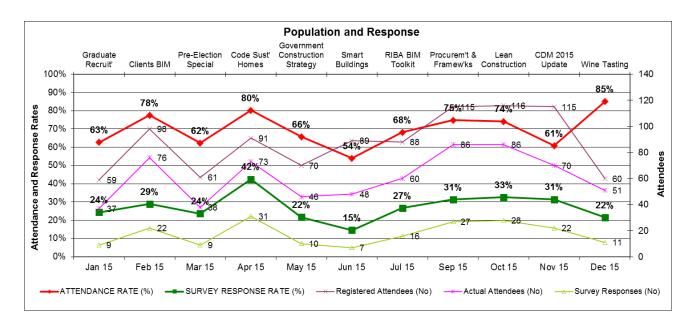
Following each event, we undertake a survey in order to capture attendee satisfaction, improvement items and ideas for future events.

Meeting Attendance and Survey Response

On average, 85 [82, 2014] people register for each meeting and c61 [61, 2014] people attend, giving a mean attendance rate of c72% [c74%, 2014]. The highest attendance events this year were in September and October, for presentations on 'Procurement and Frameworks' and 'Lean Construction', respectively; where c86 people attended, with attendance rates of c75%.

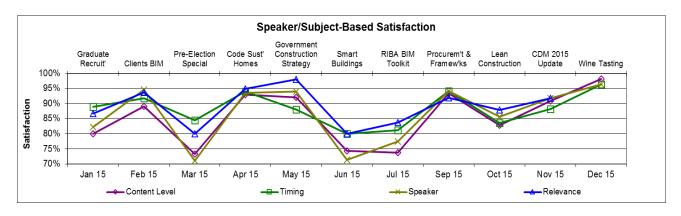
The attendance rate for the Christmas wine-tasting event was above that previously experienced, at c85%, following imposition of a booking deposit, which was refunded to members at the event. In previous years, the Club had incurred unacceptable costs and disappointed members (who were unable to book for this limited capacity event), when c20% of people registered did not turn up.

On average, 18 [18, 2014] people complete the survey after each meeting, giving a mean response rate of c30% [c32%, 2014]. Whilst, the survey response rate is acceptable, the Committee is conscious that a higher response rate always provides greater credibility to the reported results.



Speaker/Subject Performance

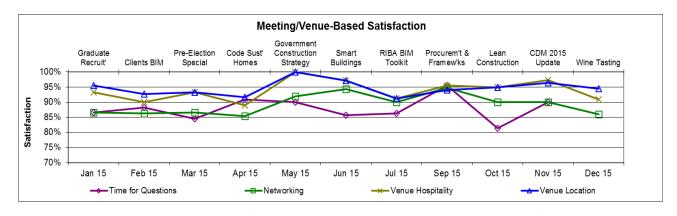
The Club remains fortunate in continuing to attract high-calibre speakers to speak on up to the minute managerial/technical topics. On average, survey respondents scored their satisfaction with the Content of meetings at c88% [c89%, 2014], and with the Speakers at c89% [c89%, 2014]. Other than the Christmas wine tasting, the highest scoring events for Content were on 'Beyond the Code for Sustainable Homes' (Andy von Bradsky of PRP) and the 'Procurement and Frameworks' (Alan Saunders of Sweett Group and Keith Heard of Hampshire CC), both events achieving satisfaction scores of 93%.



Meeting/Venue Performance

The Committee continues to review and learn from meeting feedback. On average, survey respondents scored their satisfaction with the Time for Questions at c89% [c88%, 2014] and with the Networking at c89% [c87%].

The Committee expects to continue to hold the majority of Club meeting at the London Capital Club. Last year, feedback was received about overcrowding, excessive room temperature and an inability to hear some speakers. Thus, this year, the Committee frequently hired additional space and used a radio microphone/mini-PA unit. On average, survey respondents scored their satisfaction with the Venue Hospitality at c94% [c91%, 2014], and with the Venue Location at c94% [c91%, 2014].

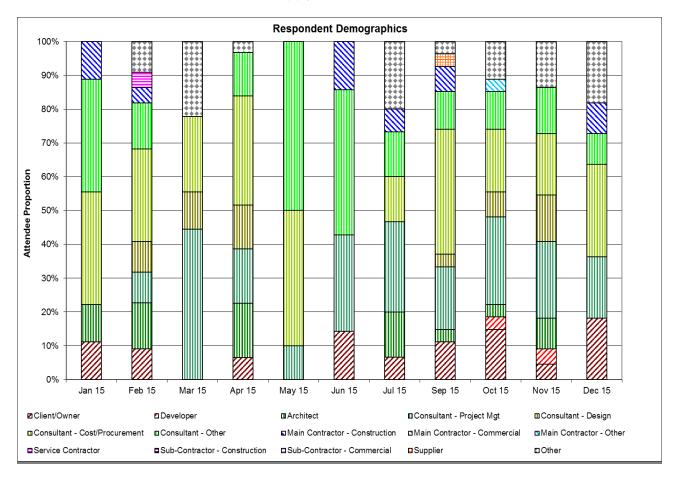


Respondent Demographics

Constructing Excellence is a "cross-sector, cross-supply chain, member led organisation operating for the good of industry and its stakeholders". Thus, as a CE Club, we monitor the demographics of our membership, through our post-meeting surveys.

Survey respondents, who include both members and non-members, identified themselves as belonging to the following generic industry groupings: clients and developers, c10% [c9%, 2024]; architects and other consultants, c76% [c75%, 2014]; main contractors, c4% [c9%, 2014]; sub-contractors, suppliers and other supply-chain members, c1% [c3%, 2014]; and others, c9% [5%, 2014].

The Committee remains aware that the Club needs to attract a greater variety of attendees from main contracts and the supply-chain.





Social Media
Paul Greenwood
Managing Director
Greenwoood Consultants Ltd
+44 (0)7712 763 079
pgreenwood@greenwoodconsultants.com

Paul R Greenwood, January 2016.



To: Barry Dobbins
Membership Secretary
London Constructing Excellence Club
Waterman Structures Ltd
Pickfords Wharf
Clink Street
London SE1 9DG

e-mail: barry.dobbins@watermangroup.com

Tel: 0207 928 7888

 $\underline{www.londonconstructing excellence.org.uk}$

Membership 2016

lence Club, and enclose a cheque made payable to the "London Constructing
in payment for an Individual* / Corporate* / University* annual membership
h BACS to Club Treasurer david.hucker@sweettgroup.com
only, please indicate details for up to five other contacts who you would like tributed to:
e-mail address

I / We do / do not* wish to have our company name* / address* / logo* published on the LCEC web site at www.londonconstructing.excellence.org.uk (*delete as applicable).

Membershi^p Subscri^ption Rates (for the period 1st January to 31st December):

Corporate = £250 (£230 EBD); Corporate Members with National CE Discount = £150*; Individual = £75 (£70 EBD) University & Not for Profit Organisations = £175 (£150 EBD) (EBD represents an early bird discount if paid prior to the second club meeting on 10^{th} February)

Attendance to events is free for members for the following numbers of attendees:

- Individual membership: The named individual.
- Corporate, University & Not for Profit members: 6 employees per event. For larger companies with members who bring more than 6 attendees, a second subscription is applicable for a further £200, covering a further 4 attendees. No EBD applies to the second subscription.

NB! A 40% membership fee applies if joining after the September event.

*The London Constructing Excellence Club (LCEC) is a membership organisation running events for the benefit of the members. Corporate members of Constructing Excellence (CE) may nominate any CE Club (including the LCEC) as their club. In return, CE will pay a £100 part contribution to their club membership fee. For further details please refer to Colm.Quinn@constructingexcellence.org.uk who looks after CE's membership information. LCEC encourages members of CE (particularly London based members) to nominate LCEC. LCEC can only grant free admittance to LCEC events to those members of CE who have formally notified the LCEC treasurer (david.hucker@sweettgroup.com) that LCEC is their nominated club. We hope that you will take up this excellent offer and look forward to seeing you at future events. Individuals may attend LCEC events by making a £30 donation on the door with a discount to £25 for those paying through Eventbrite. For more information please click www.londonconstructingexcellence.org.uk or contact: Adrian Wilkins on 020 7121 3003 adrian.wilkins@fgould.com

